

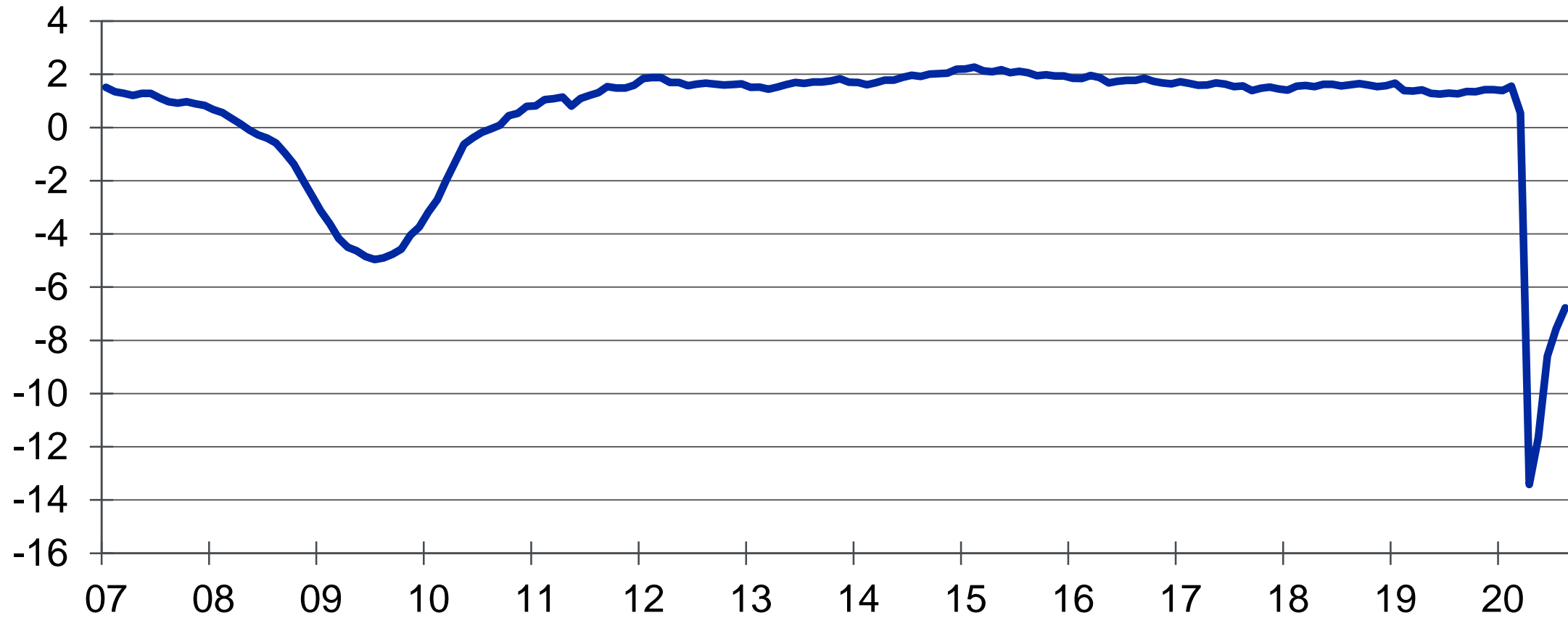
U.S. Consumer Credit Outlook

David Fieldhouse, Director, Business Analytics
Scott Hoyt, Senior Director, Economics

September 2020

Jobs Evaporate

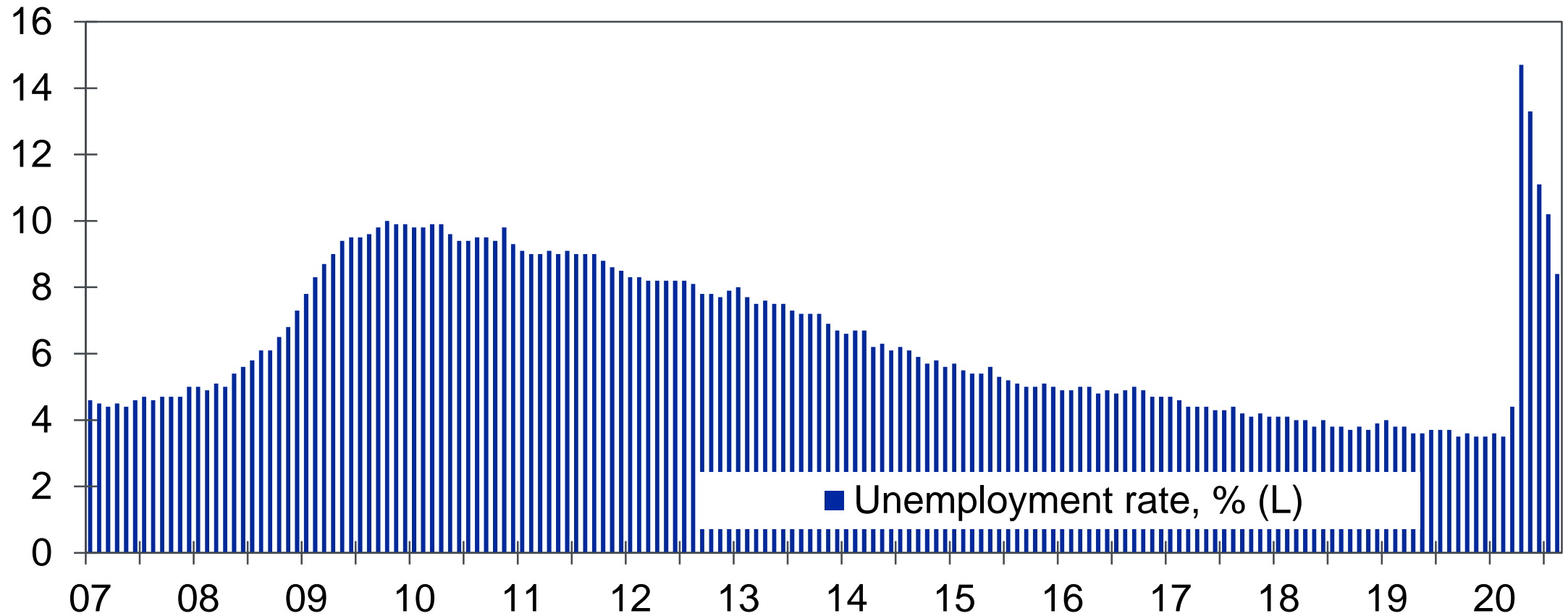
Employment, % change yr ago



Sources: BLS, Moody's Analytics

Unemployment Soars

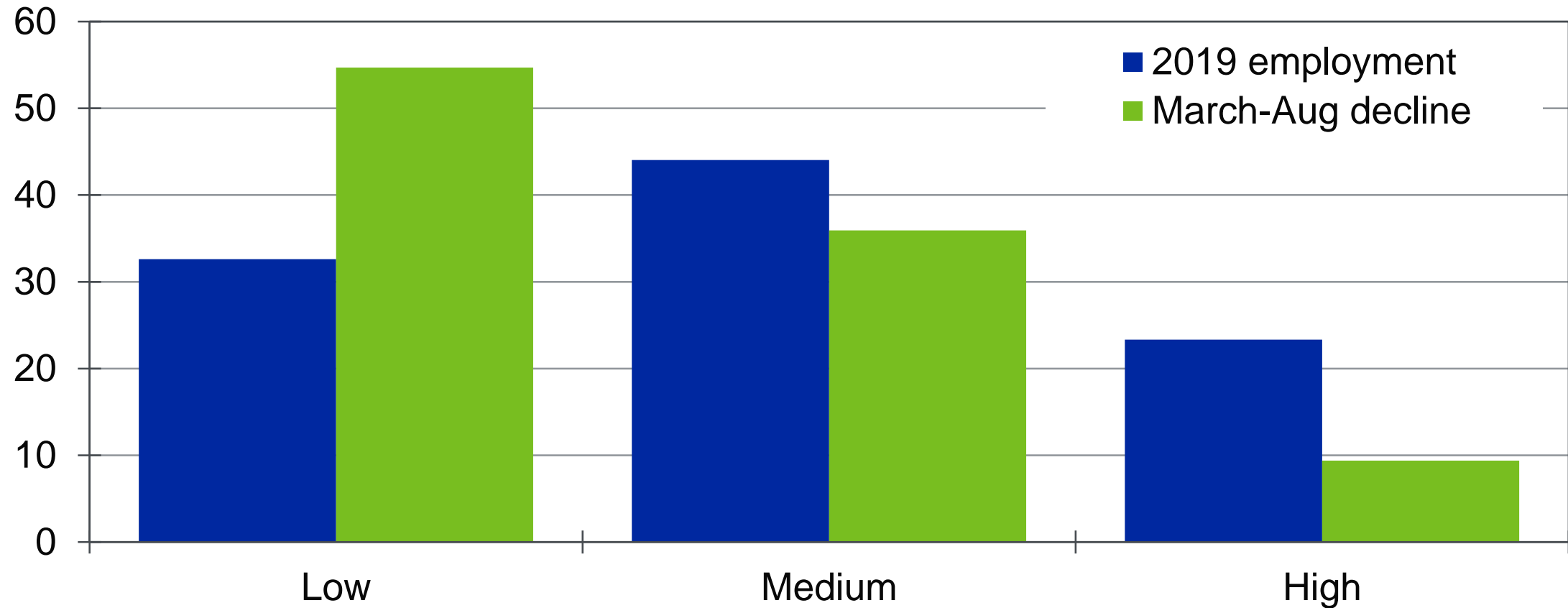
Unemployment rate, %



Sources: BLS, Moody's Analytics

Job Losses Mainly Low Pay, Esp. At Start

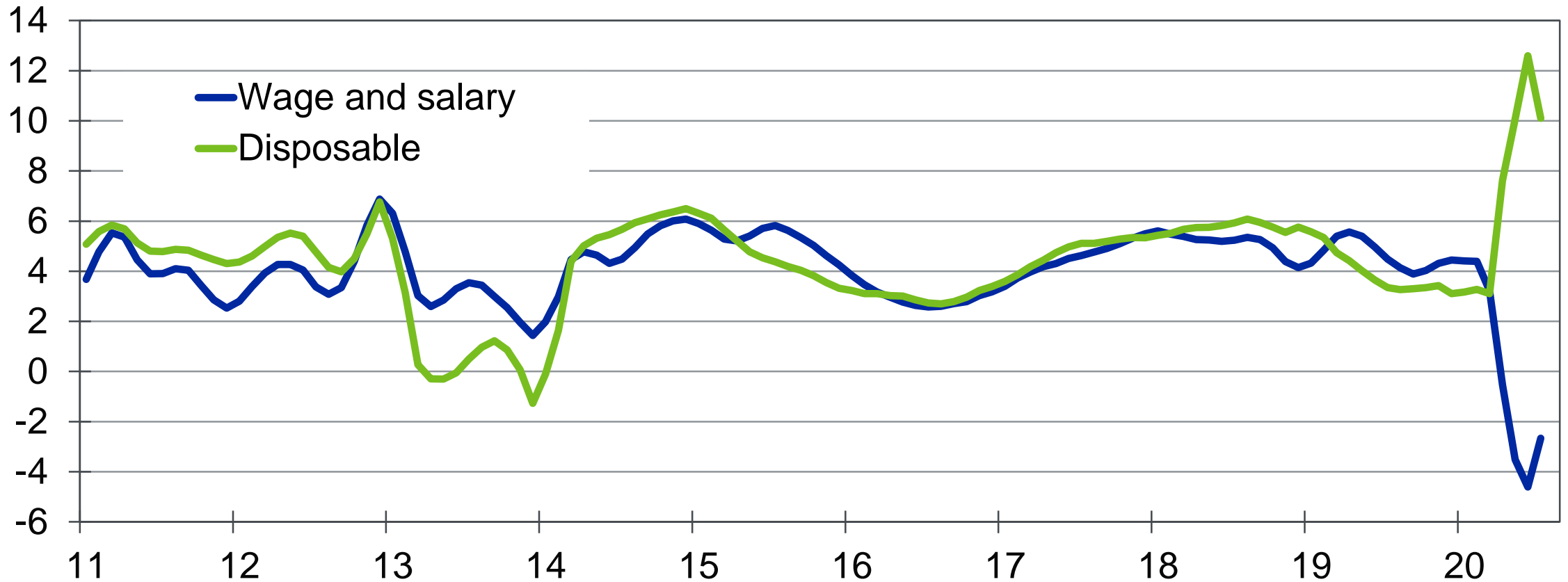
Share of jobs by wage tier, %



Sources: BLS, Moody's Analytics

Income Dichotomy

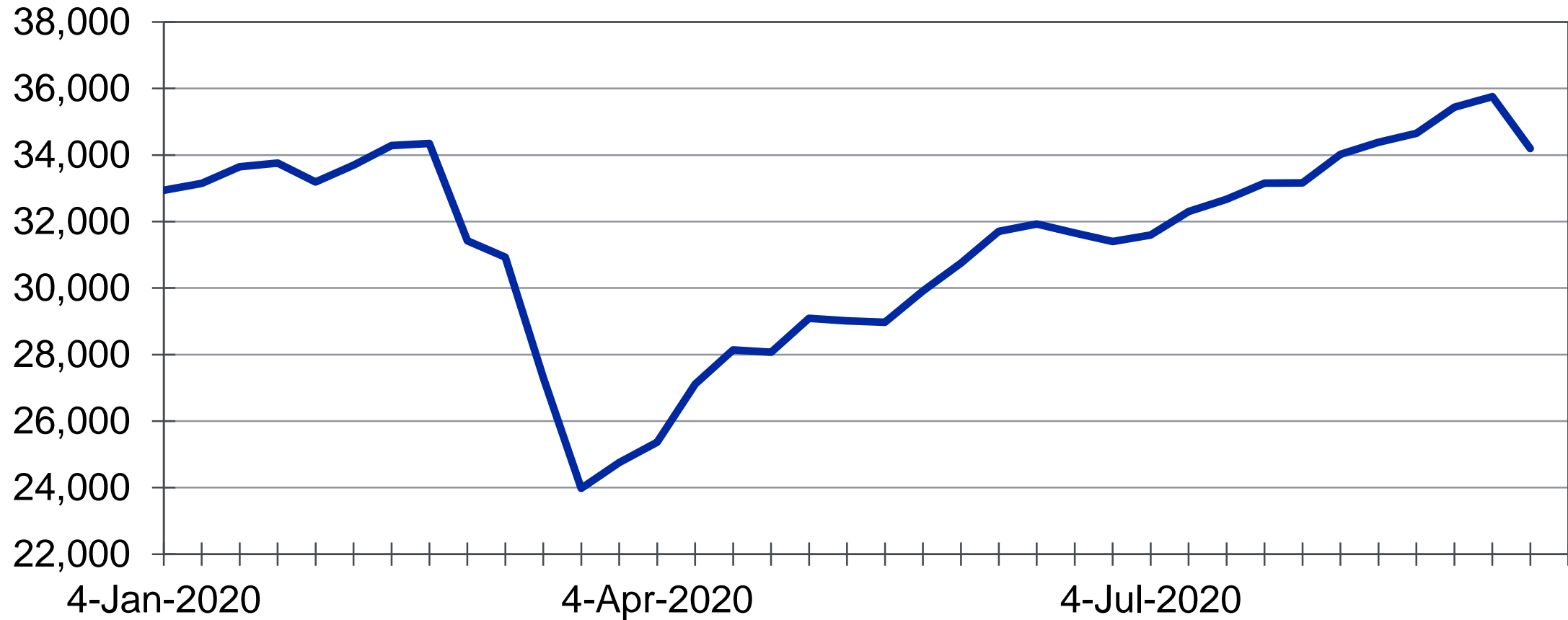
Income, 3-mo MA, % change yr ago



Sources: BEA, Moody's Analytics

Stock Market Recovers

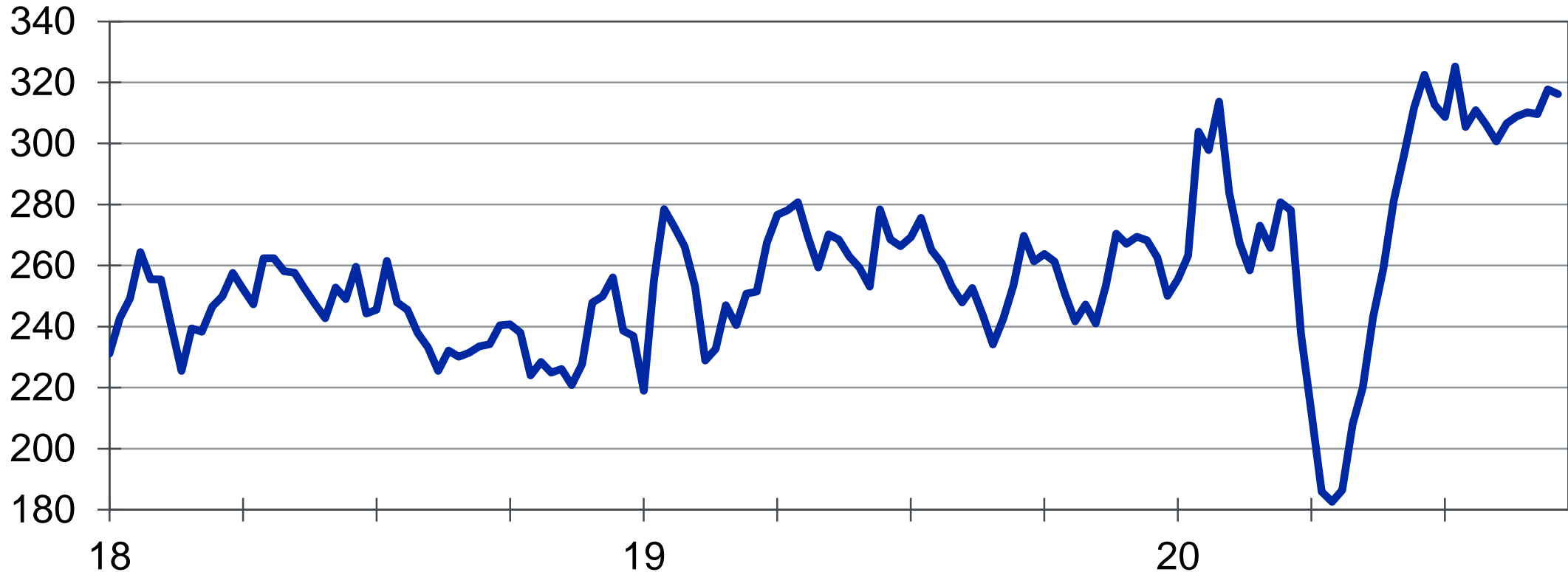
Wilshire 5000 Index, daily close, avg, 31Dec80 = 1404.596 bil



Sources: SIX Financial Information, Moody's Analytics

Housing Leads Recovery

MBA purchase applications, index Mar 16 1990=100

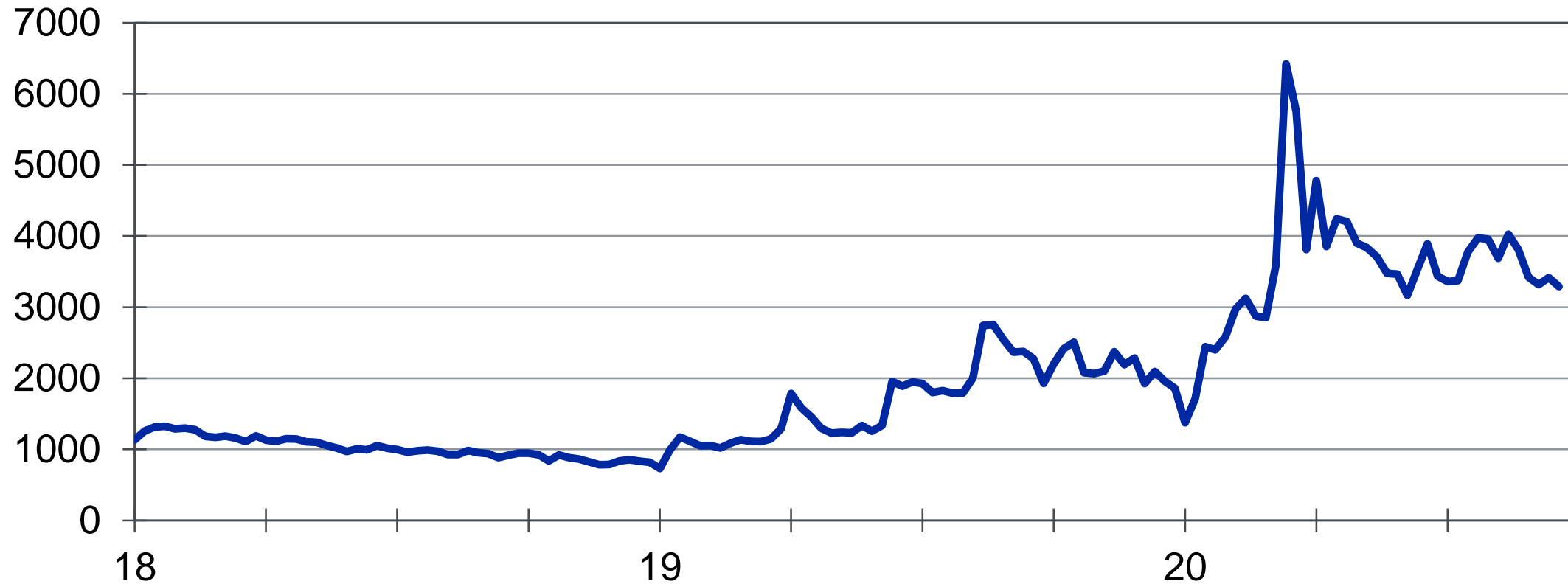


Sources: Mortgage Bankers Association, Moody's Analytics

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Refis Strong

MBA refi applications, index Mar 16 1990=100

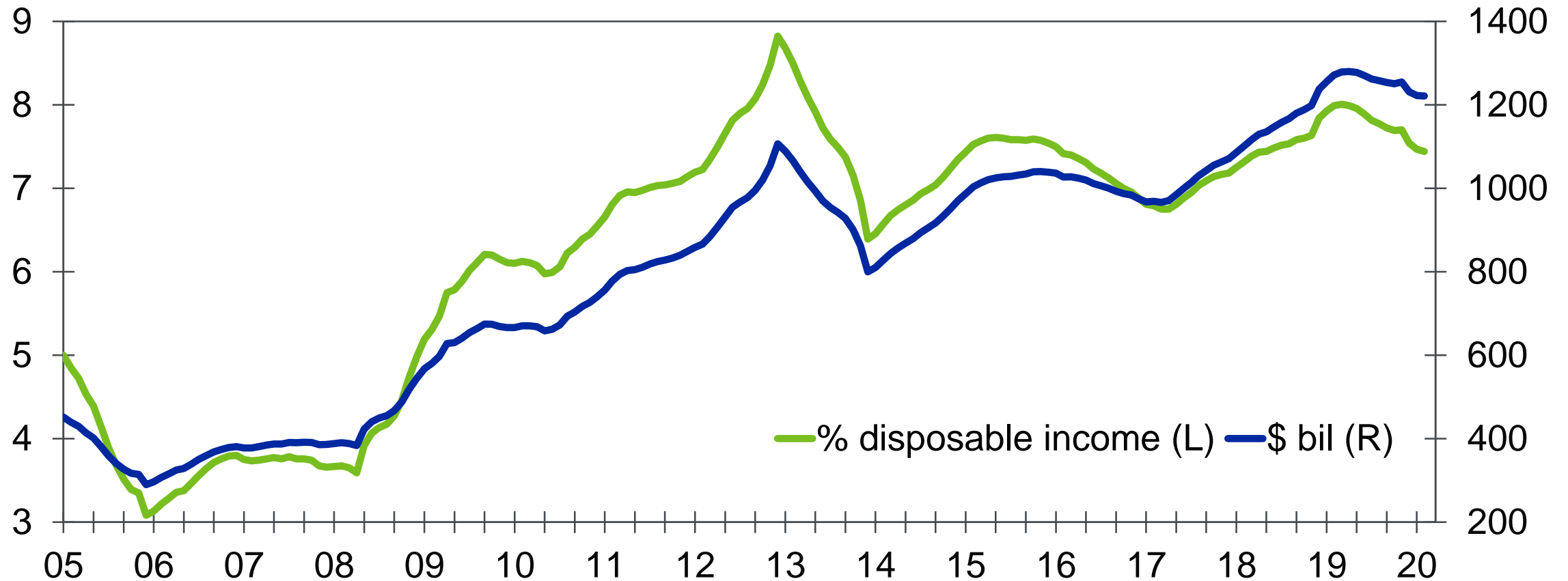


Sources: Mortgage Bankers Association, Moody's Analytics

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Saving Was Steady Before Pandemic...

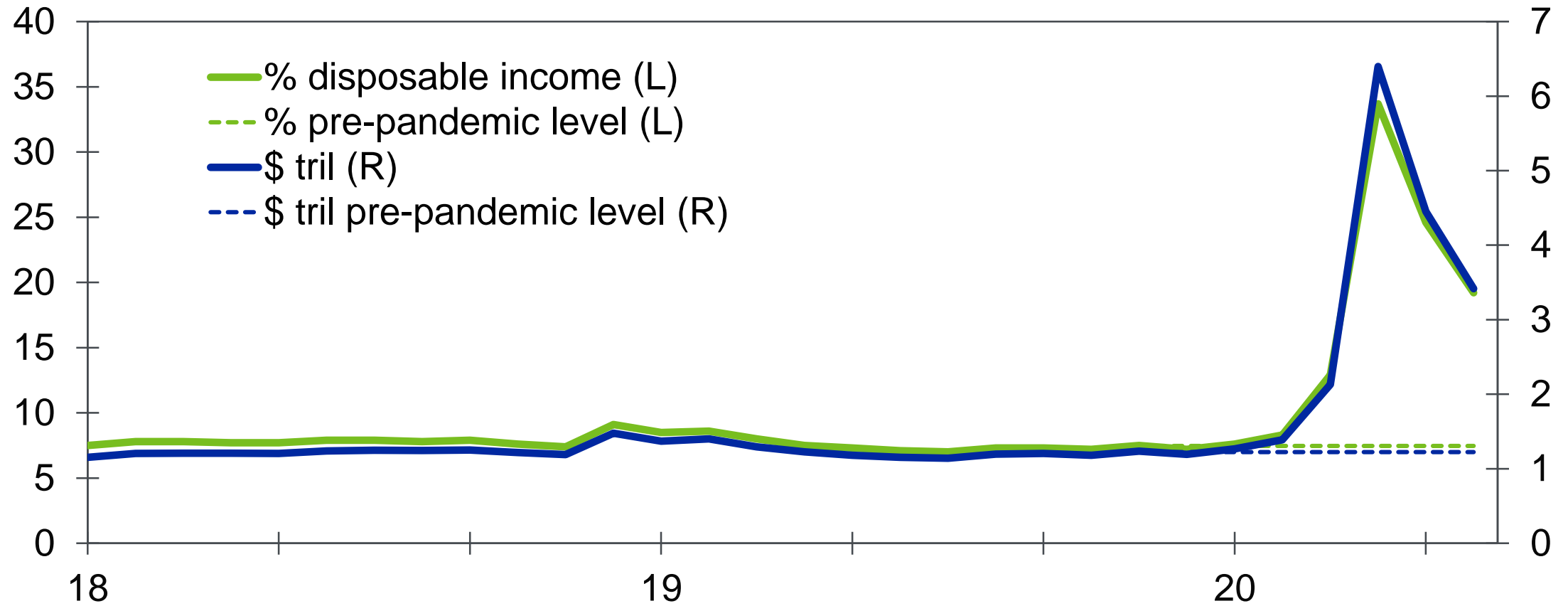
Personal saving, annual rate, 12-mo MA



Sources: BEA, Moody's Analytics

...Then Soared

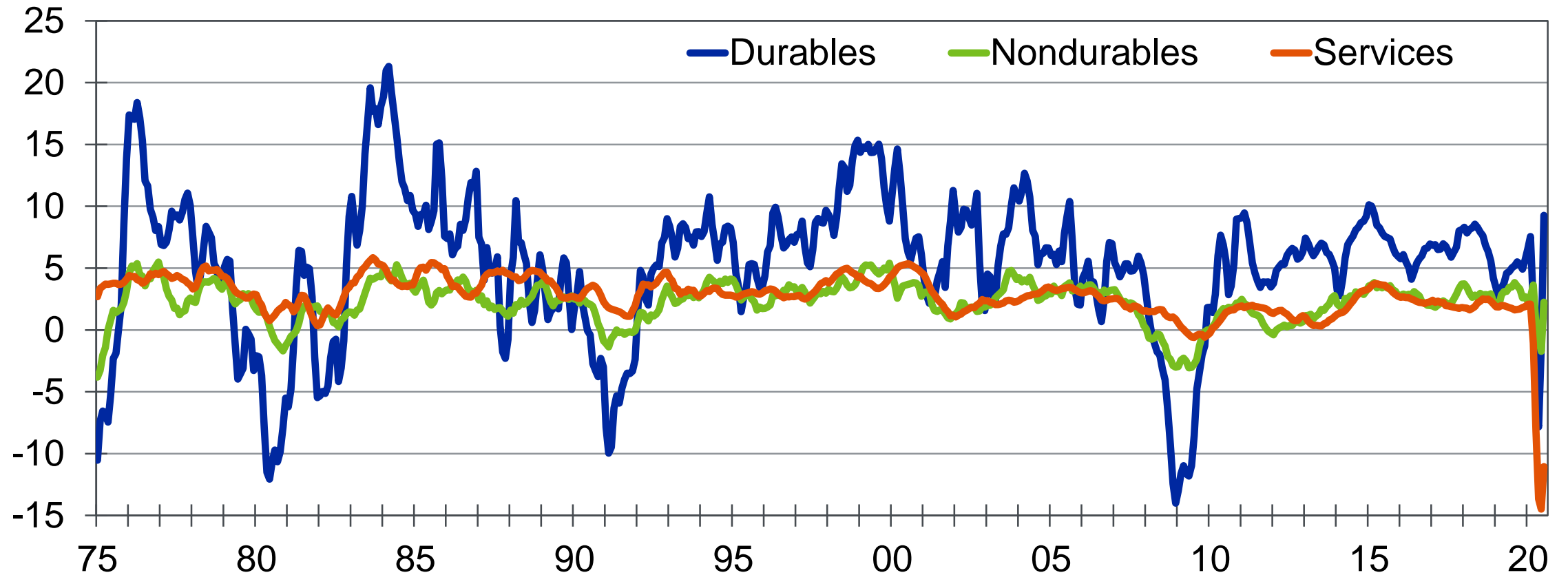
Personal saving, annual rate



Sources: BEA, Moody's Analytics

Usually Durables Suffer more

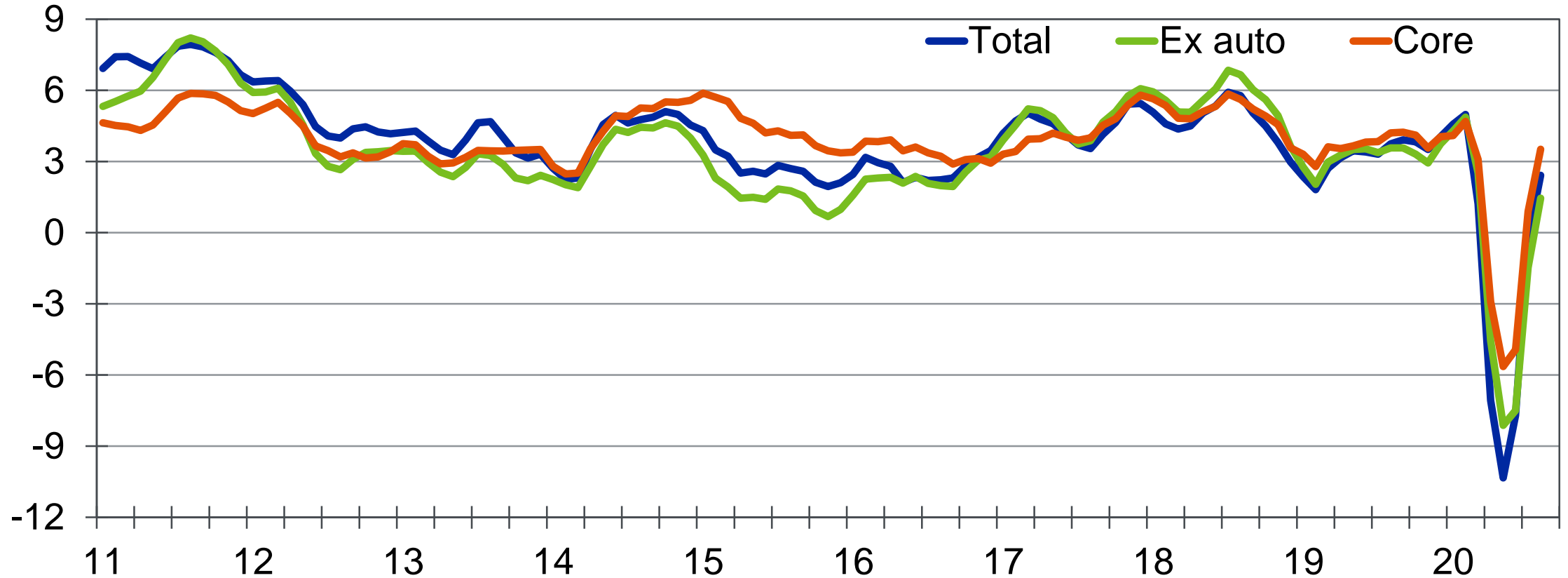
Real spending, 3-mo MA, % change yr ago



Sources: Census Bureau, Moody's Analytics

Retail Sales Recover

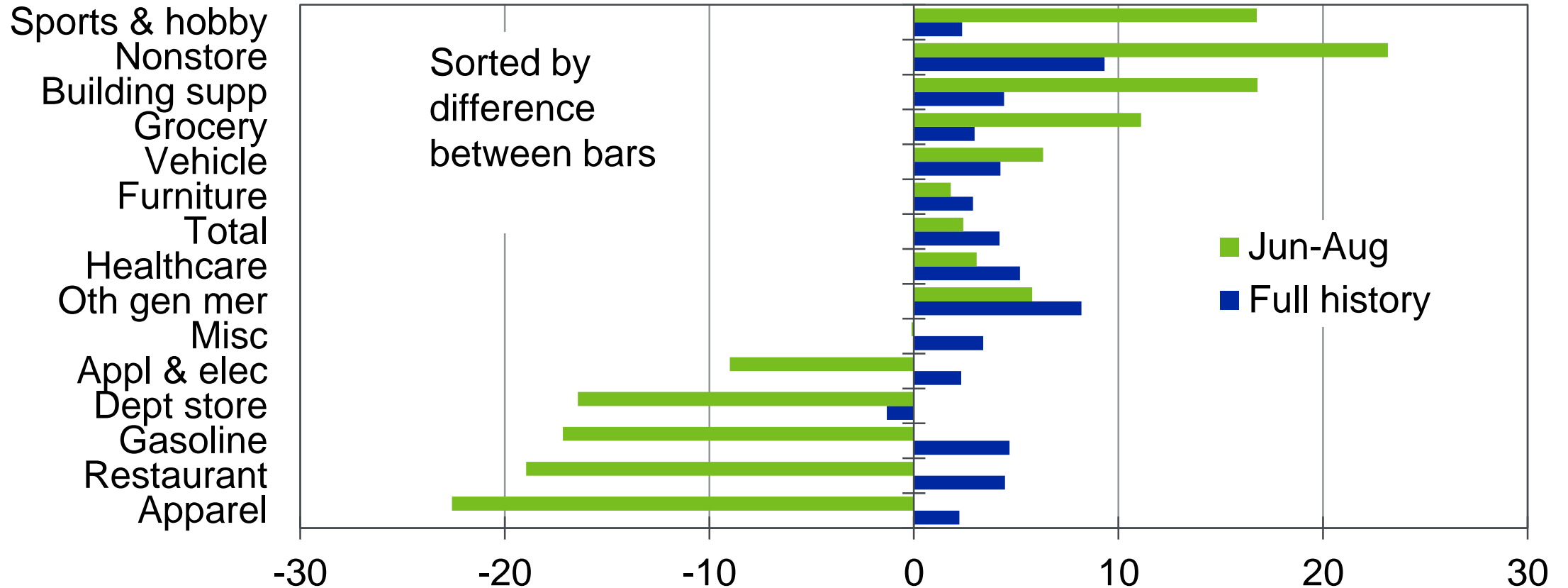
Retail sales, 3-mo MA, % change yr ago



Sources: Census Bureau, Moody's Analytics

Retail Performance Varies by Segment

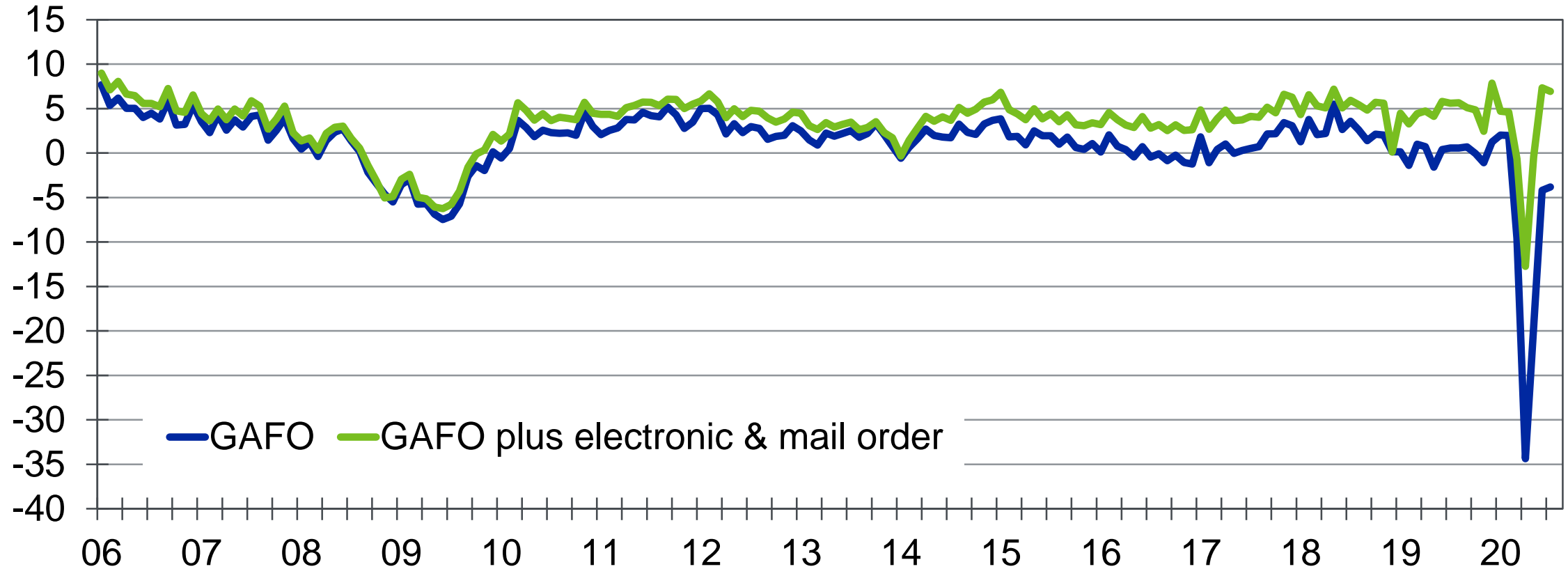
Retail sales, % change yr ago, average



Sources: Census Bureau, Moody's Analytics

Holiday Sales Shift Online

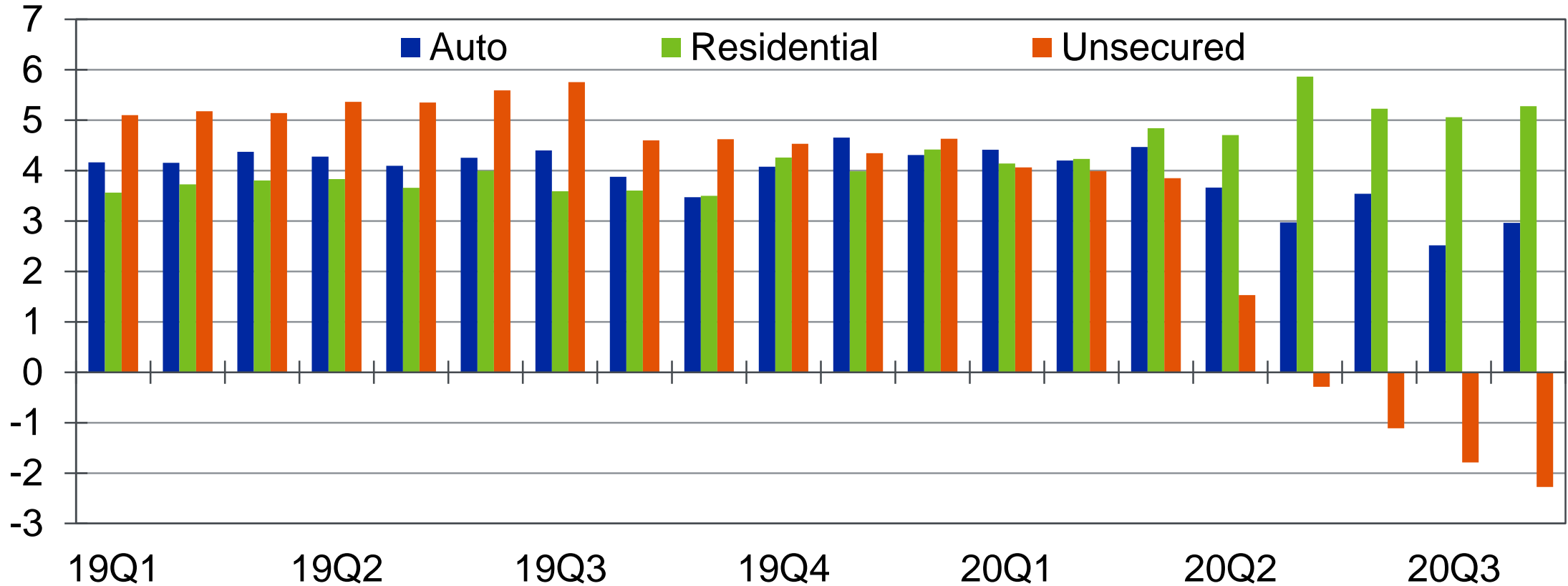
Retail sales, % change yr ago



Sources: Census Bureau, Moody's Analytics

Secured and Unsecured Markets Split

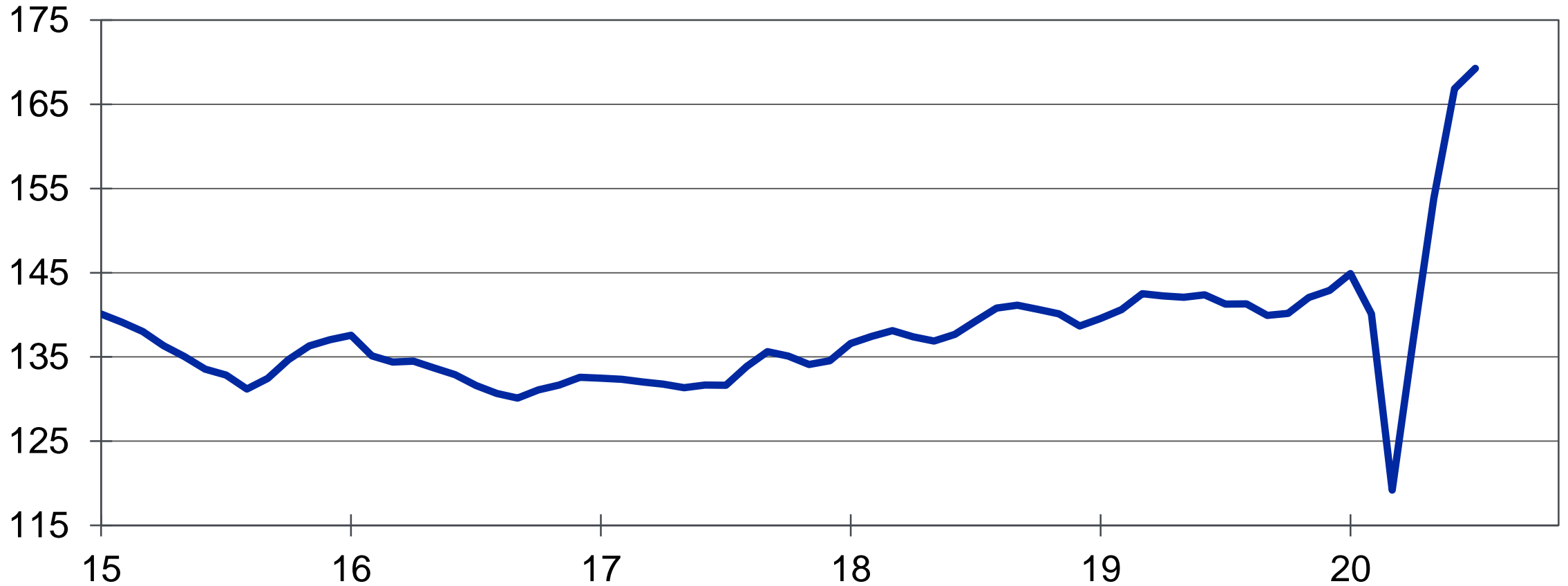
Outstanding balances, % change yr ago



Sources: CreditForecast.com, Moody's Analytics

Auto Wholesale Prices Show Historic Volatility

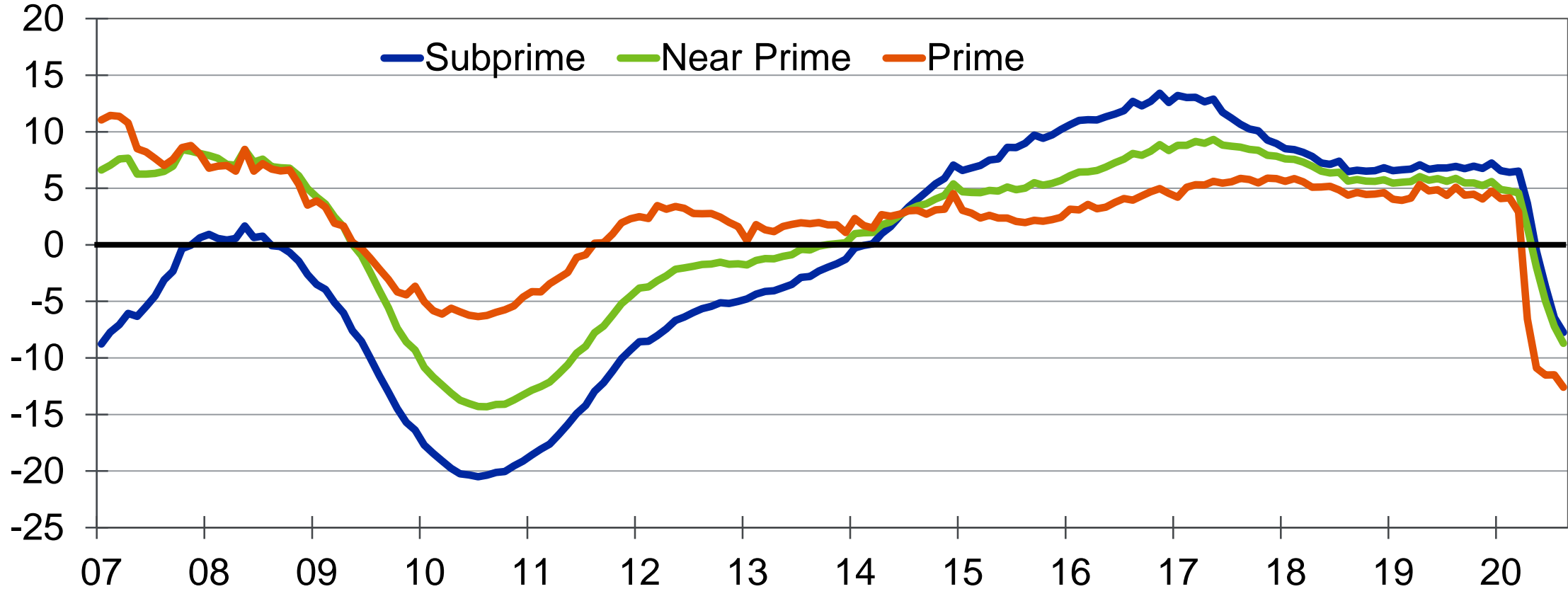
Moody's Analytics Used Vehicle Price Index, 2010=100, NSA



Sources: NADA, Moody's Analytics

Bank Card Borrowers Pull Back: Prime More So

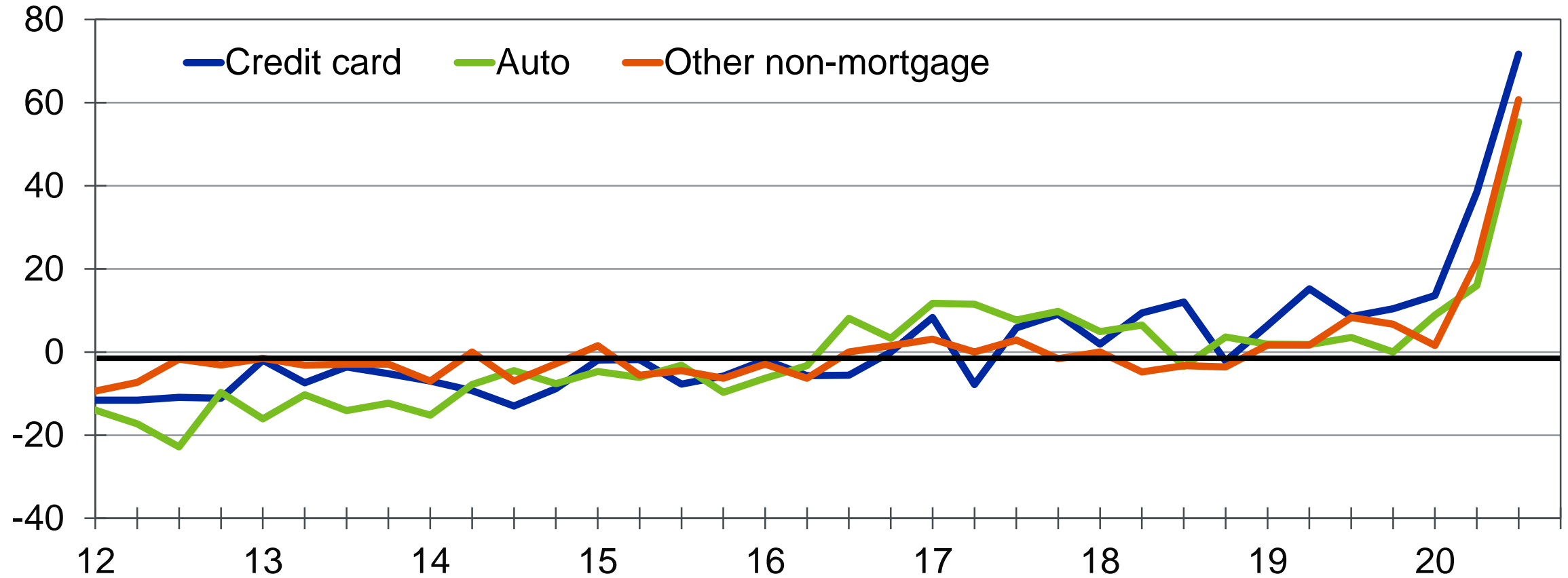
%, YoY balance difference



Sources: CreditForecast.com, Moody's Analytics

Lending Standards Might Look Tight...

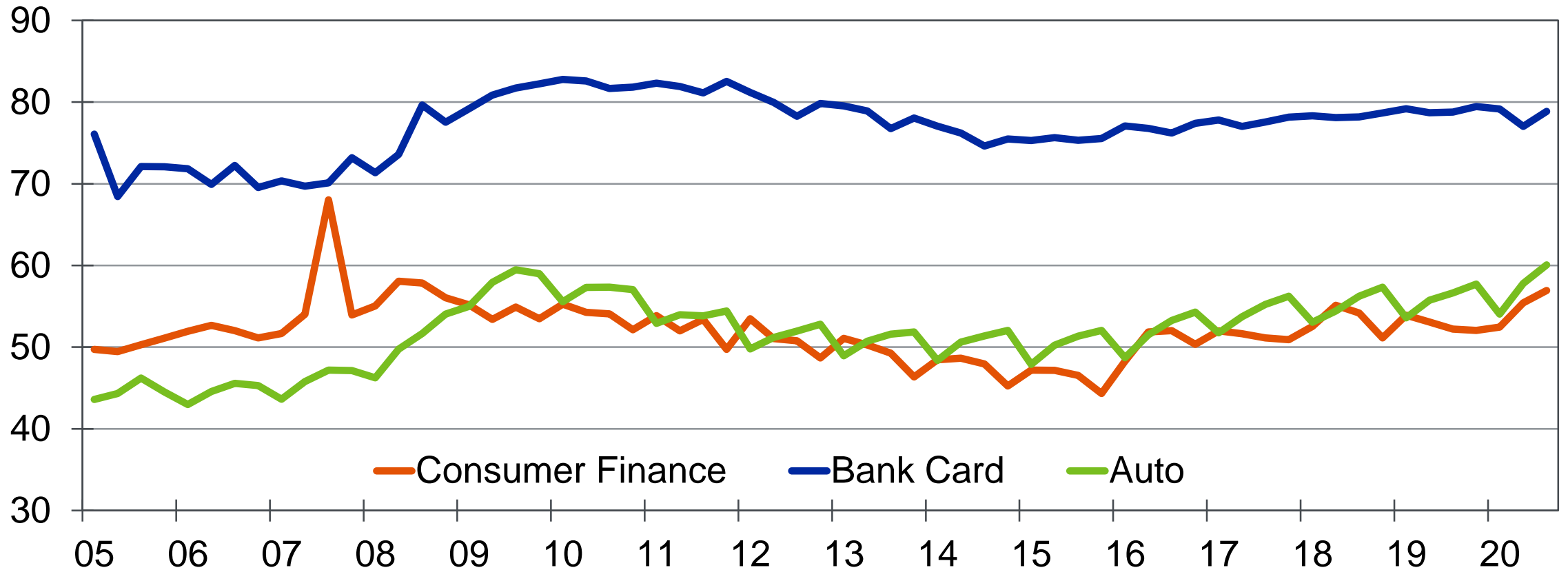
Net % tightening, Senior Loan Officer Survey



Sources: Federal Reserve, Moody's Analytics

... But Modest Compared to Financial Crisis

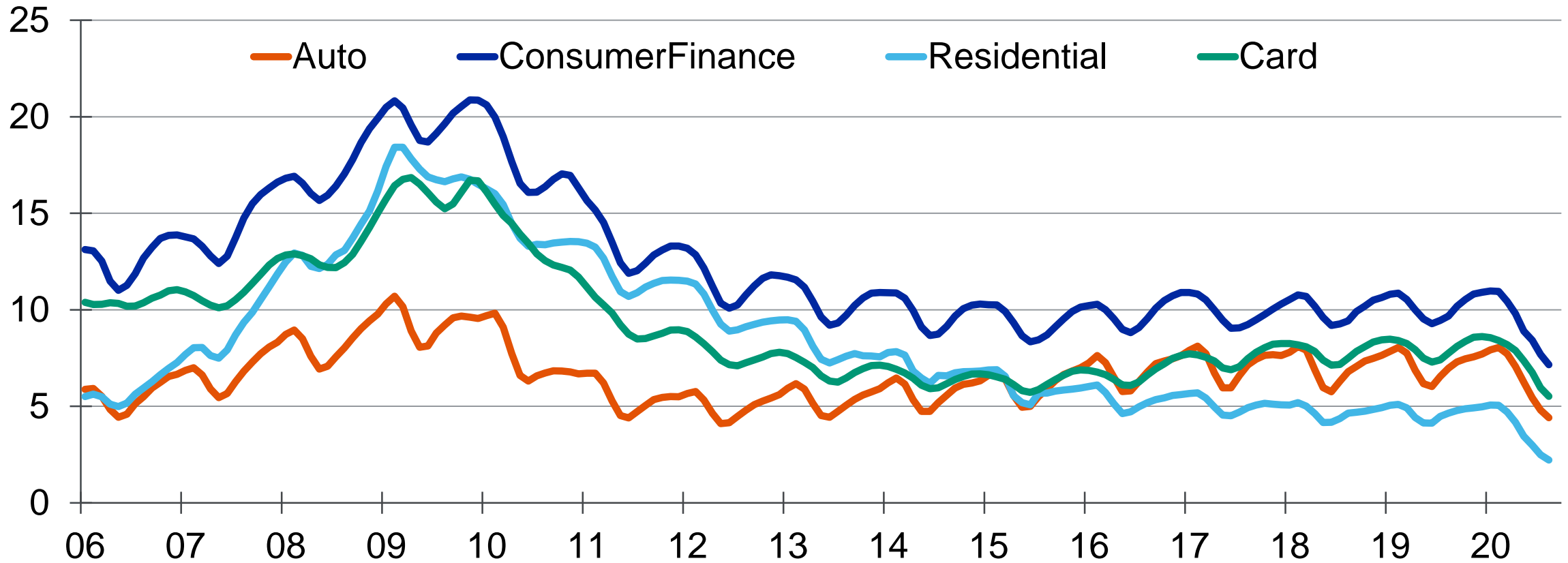
% of \$, origination share with credit score above 700



Sources: CreditForecast.com, Moody's Analytics

Delinquency Took a Holiday

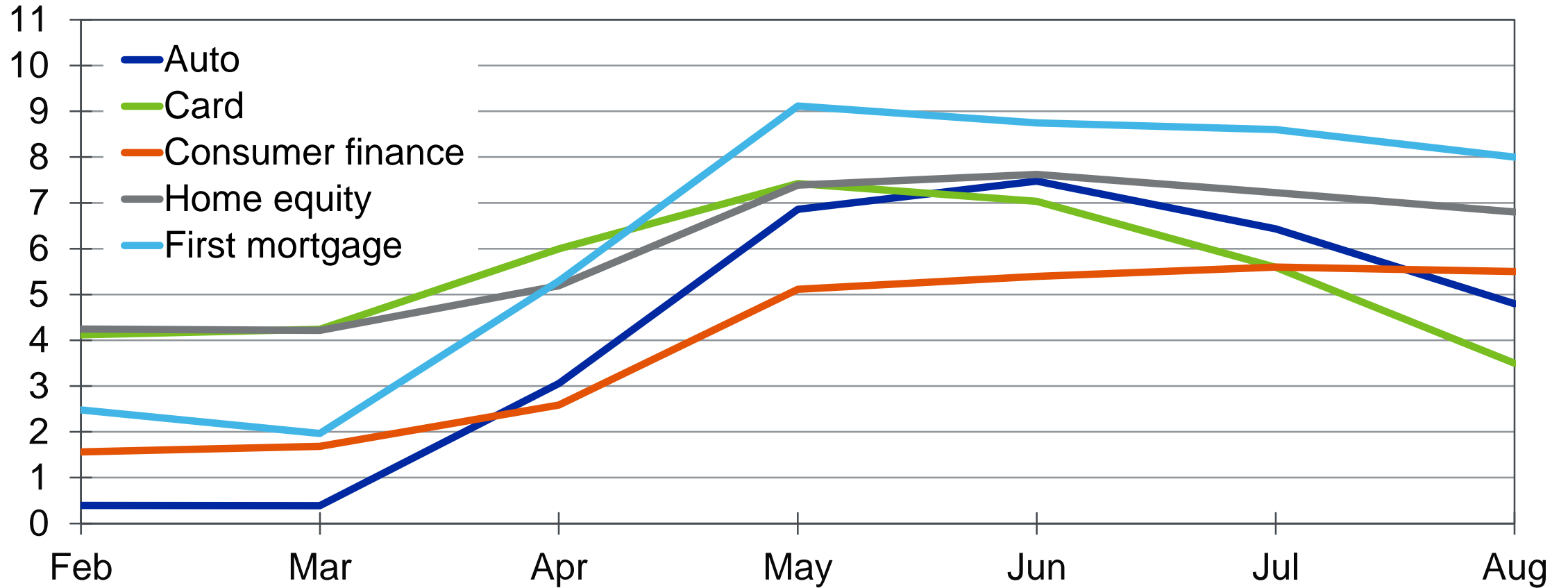
60 days delinquent, % of outstanding balance, 3-mo MA, ann



Sources: CreditForecast.com, Moody's Analytics

Accommodations Level Off For Most Products

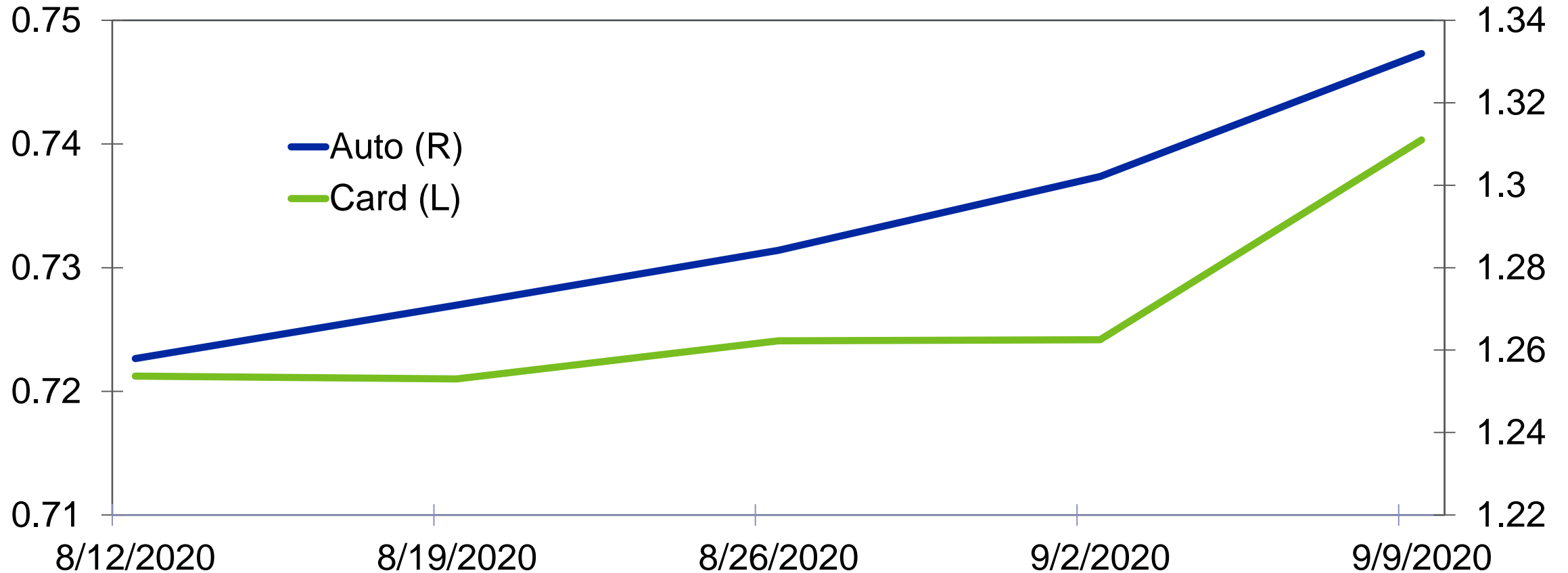
Share of balances with possible accommodations, %



Sources: Equifax, Moody's Analytics

Weekly Data Show Delinquencies Increasing

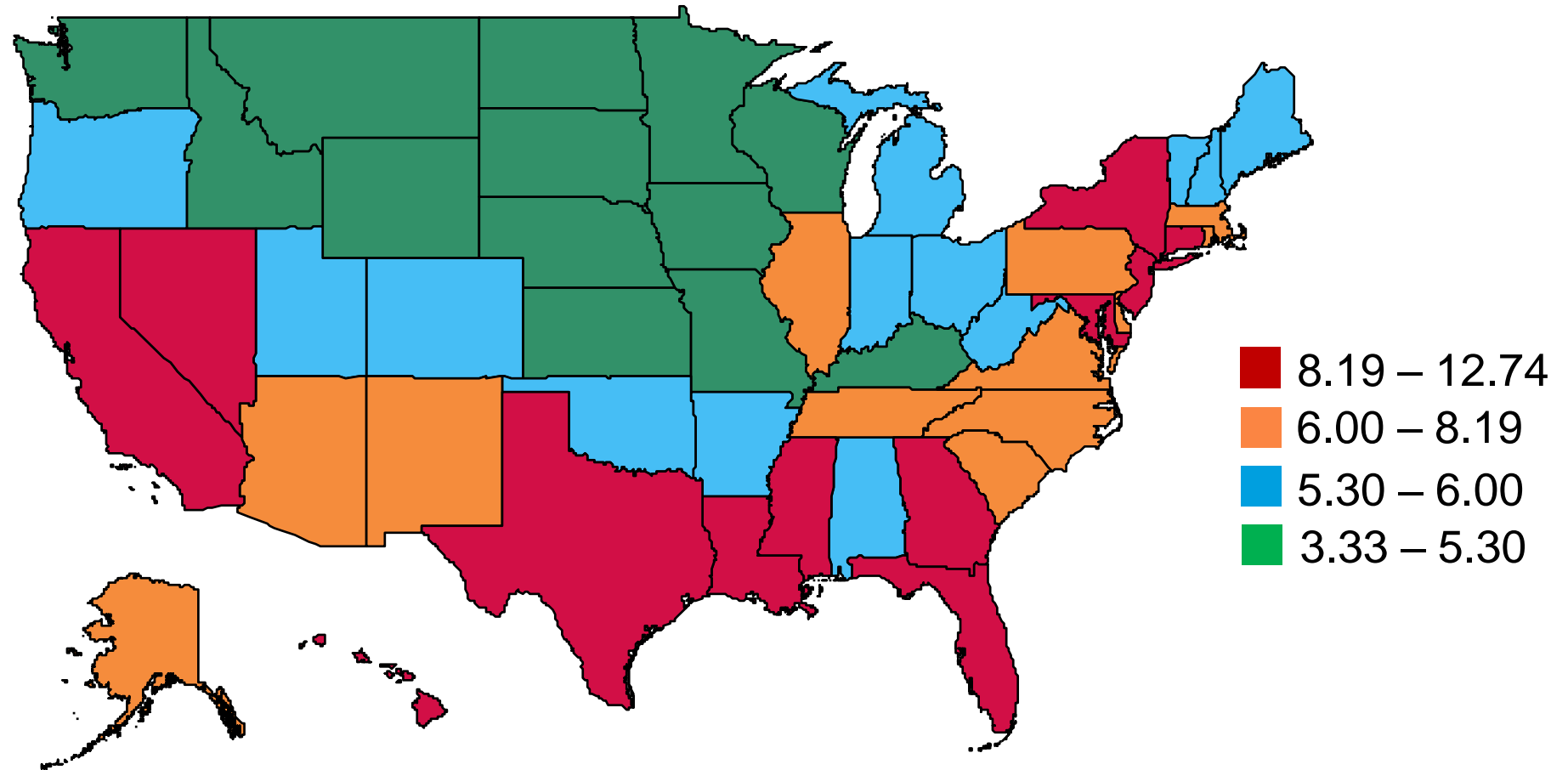
30 days delinquent, % of outstanding balance



Sources: CreditForecast.com, Moody's Analytics

First Mortgage Accommodations Vary Geographically

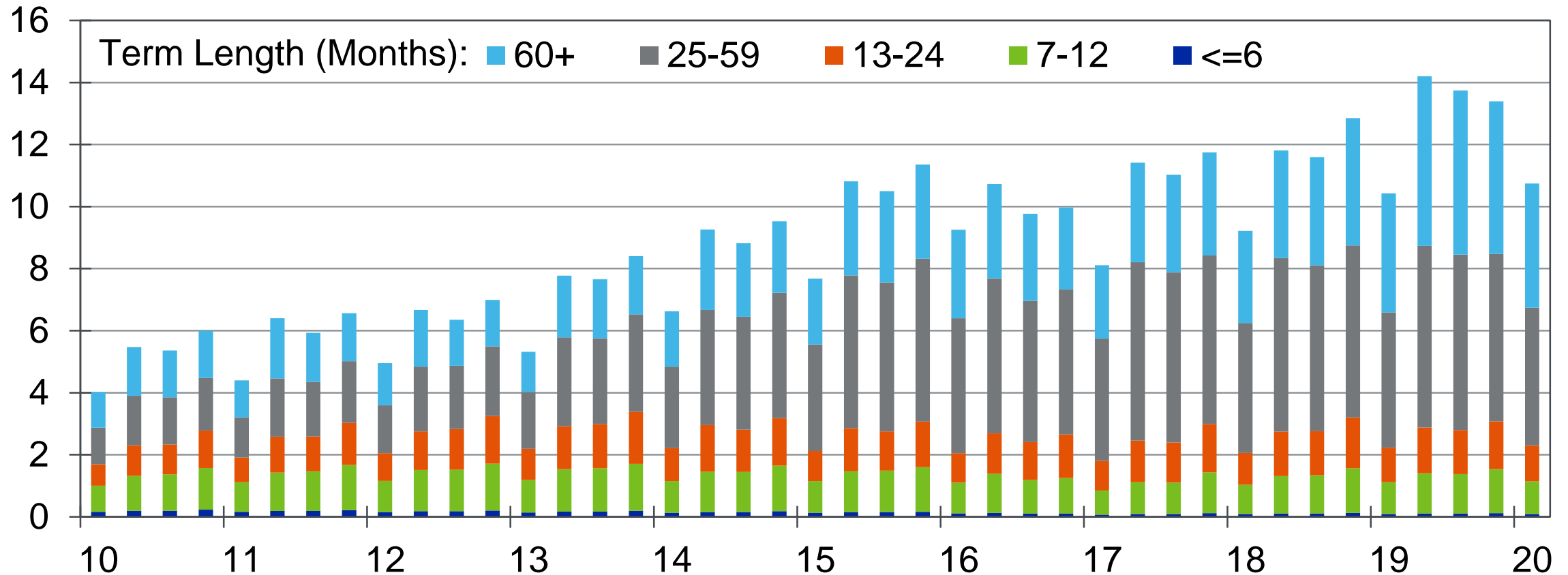
First mortgage balances (%) in possible accommodation: July 2020



Sources: Equifax, Moody's Analytics

Longer Terms Drove Personal Loan Growth

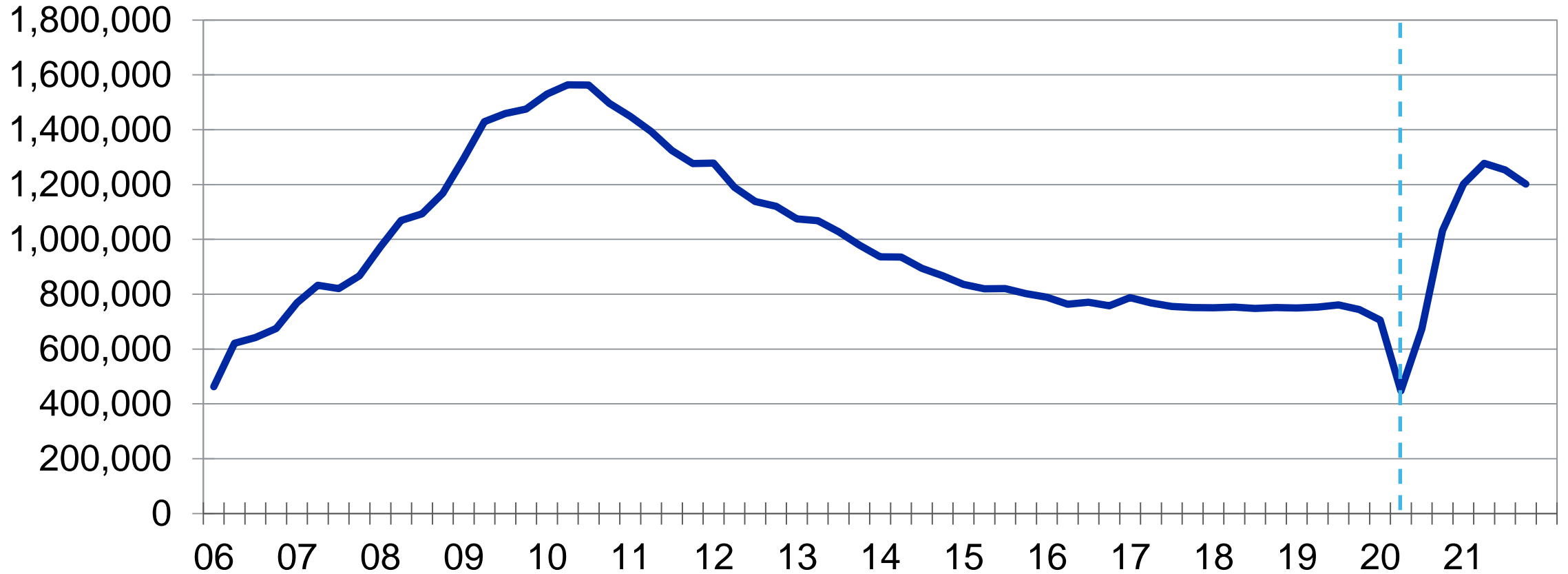
Consumer finance installment originations, \$ bil, NSA



Sources: CreditForecast.com, Moody's Analytics

Personal Bankruptcy Expected to Rise Next Year

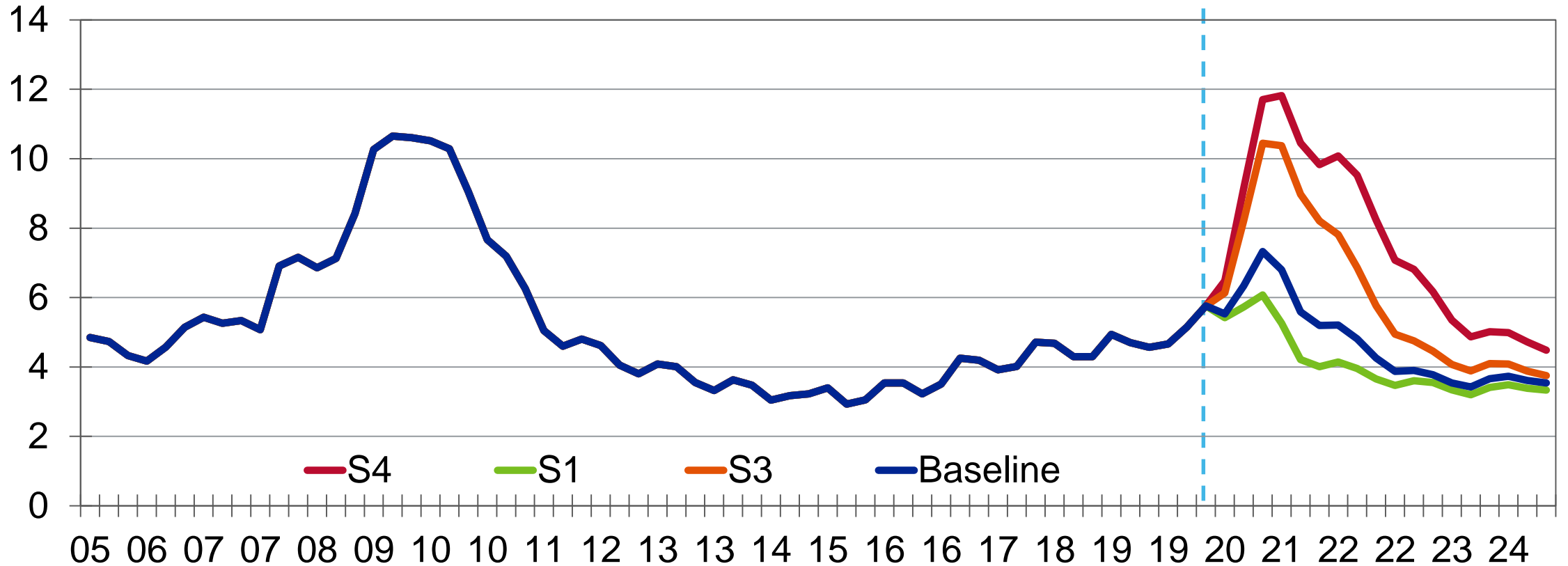
Bankruptcies: Personal - Total, (#, SAAR) for United States



Sources: Administrative Office of U.S. District Courts, Moody's Analytics

Uncertainty in Bankcard

Default rate, % of \$, annualized



Sources: CreditForecast.com, Moody's Analytics

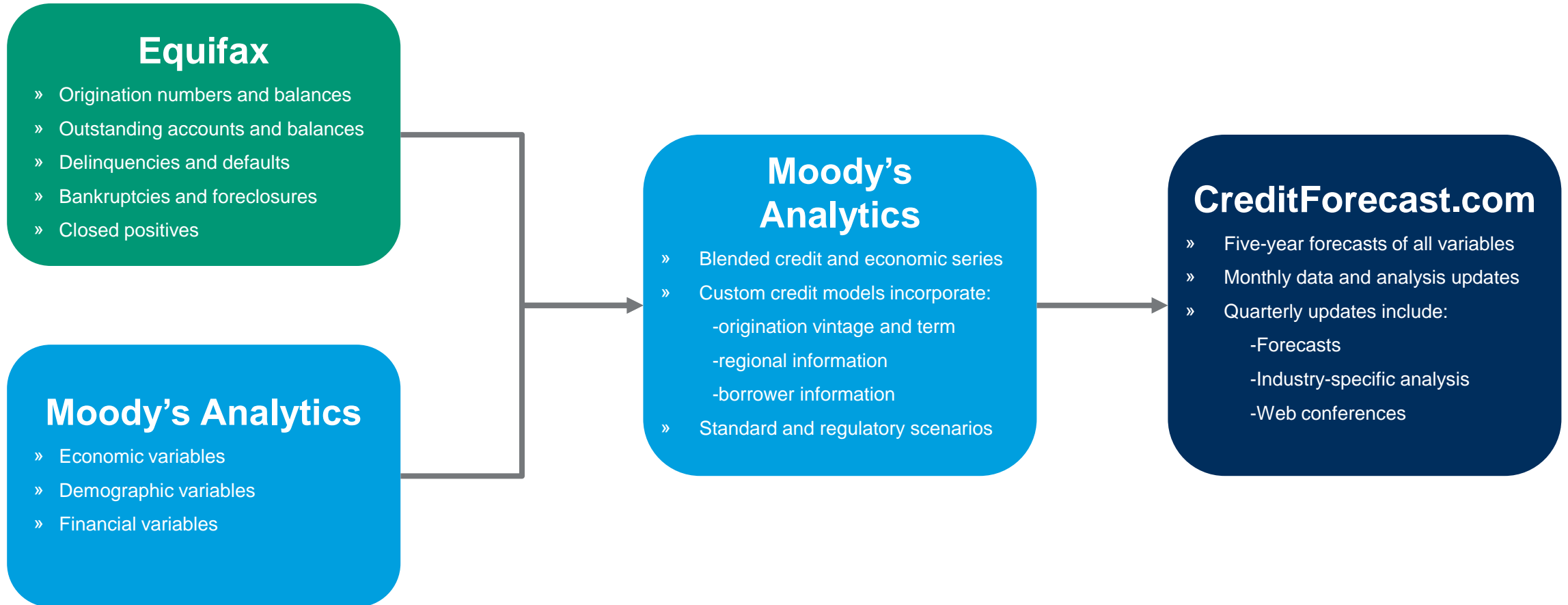


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A joint product offering from Equifax and Moody's Analytics



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