MOODY'S ANALYTICS

RiskCalc Sovereign & Size-Adjusted EDF-Implied Rating

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Agenda

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- 2. Methodology
- 3. Performance
- 4. Conclusions
- 5. Demo



Introduction

Speakers



Moderator

Irina Baron

Director

Customer Success Management



Presenter

Maria Buitrago

Associate Director

RiskCalc Research



Presenter

Gustavo Jimenez

Assistant Director

RiskCalc Product Management



Presenter

Uliana Makarov

Director

RiskCalc Research

The Use Case

RiskCalc[™] generates accurate and forward-looking EDF[™] (Expected Default Frequency) measures for private companies based on financial statement information.

Some business cases require users to *translate RiskCalc EDF measures* to a rating comparable to an agency rating.

The new Excel Add-in template combines RiskCalc EDF values with company size and sovereign rating to estimate ratings for large private companies, that are currently not rated by a rating agency.

Sovereign & Size-Adjusted EDF-implied ratings are within two notches of the agency ratings approximately 70% of the time.

Extending RiskCalc to Estimate Ratings

Aaa

Aa1

Aa2

RiskCalc EDF

- Measures absolute level of risk
 - Standalone quantitative risk assessment
 - Lower weight on Size
 - Calculated for any company with financials

Agency Ratings

- Measure relative risk
 - Incorporate qualitative factors, external support and country-related risks
 - Higher weight on Size
 - Calculated for large companies that want access to capital markets

The Current EDF-Implied Ratings in RiskCalc

Derived from long history of default rates for rated firms

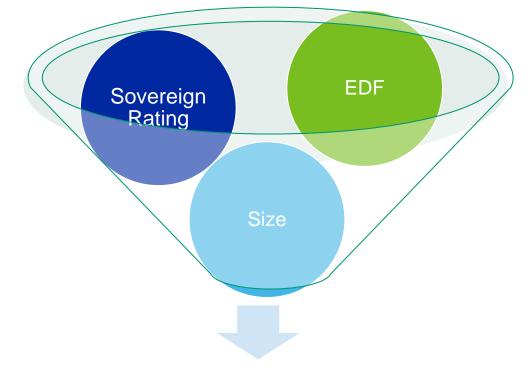


We will continue to offer the EDF-implied ratings based on historical default rates, for clients interested on measuring the absolute level of default risk

Sovereign & Size-Adjusted EDF-implied Rating

Mimics agency rating methodology in spirit

(does not directly replicate it)



Sovereign & Size-Adjusted EDF-Implied Rating

Case Study: Match Group Inc

- » US internet company that owns and operates several online dating websites
- » Total Assets are ~ \$2B
- » Went public on Nov. 19, 2015, rated Ba3 by Moody's Investors Service

| A | В | С | D | E | F | G | Н | I | J | K |
|------------------|----|---------------|-----------------------------|---------------|-------------------------------|--|--------------------------------|--------------------------------------|---------------------------------------|---|
| MOOI | | ize | -Adjusted | EDF-Implied R | ati | ing (For Pri | vate Firms) | | | |
| | | | | | | | | | | |
| | | | | | | | | 1 | | |
| Firm Information | | | RiskCalc Quantitative Model | | | Sovereign & Size-Adjusted EDF-Implied Bating | | | | |
| Firm Name | | Country | | RC 1-Yr EDF % | RC 1-Yr EDF-Implied Rating | | Sovereign Rating of Country | Total Asset Size (\$USD in 000's) | Sov & Size-Adj EDF- Implied Rating | |
| MATCH GROUP | NC | United States | | 0.24% | Baa1 | | Aaa | 2,130,146 | Ba3 | |



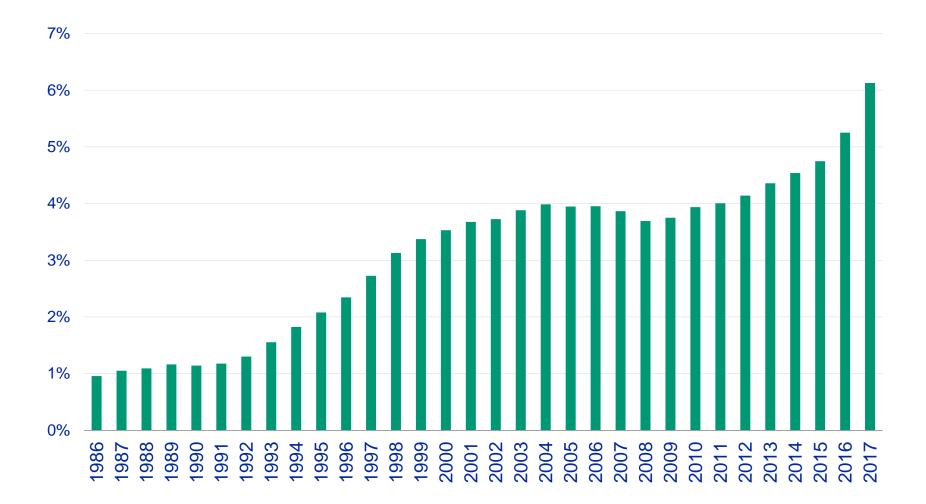
Methodology

Data Description

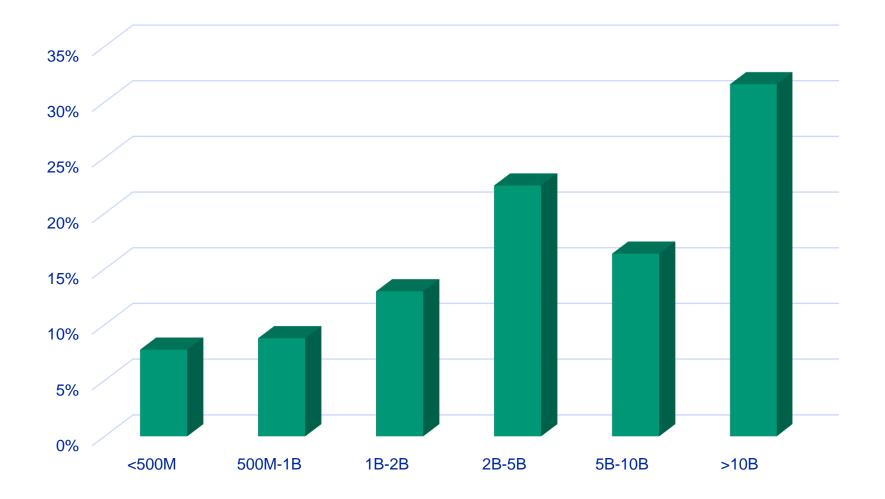
- Global Corporate and Not-for-Profit data
- Each observation was assigned to a RiskCalc model depending on the location & industry.

| Financial Statements | Vended and Moody's Data | | | |
|----------------------|---------------------------------|--|--|--|
| Rating Data | Moody's Senior Unsecured Rating | | | |
| Period | 1986-2017 | | | |
| Number of Statements | 36,000+ | | | |
| Number of companies | 3,900+ | | | |

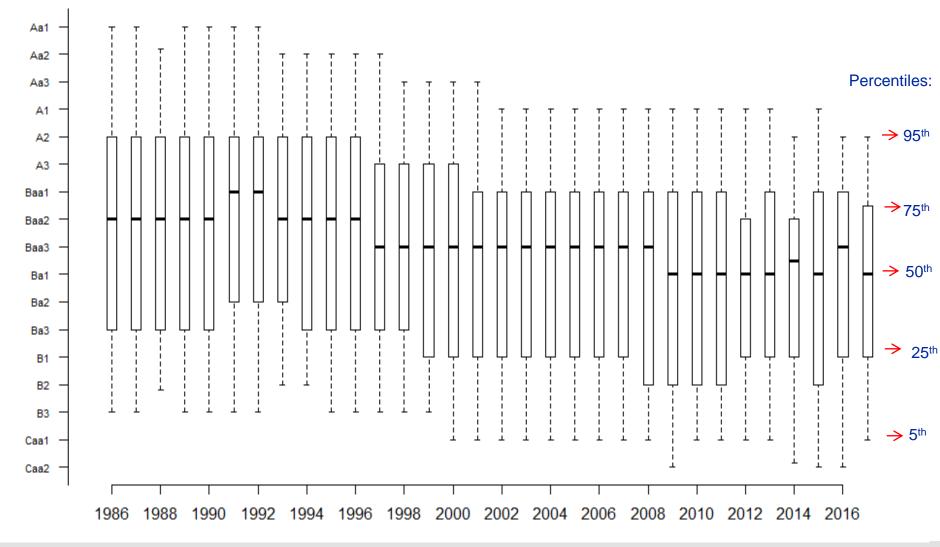
Distribution of Statements by year



Distribution of Statements by size

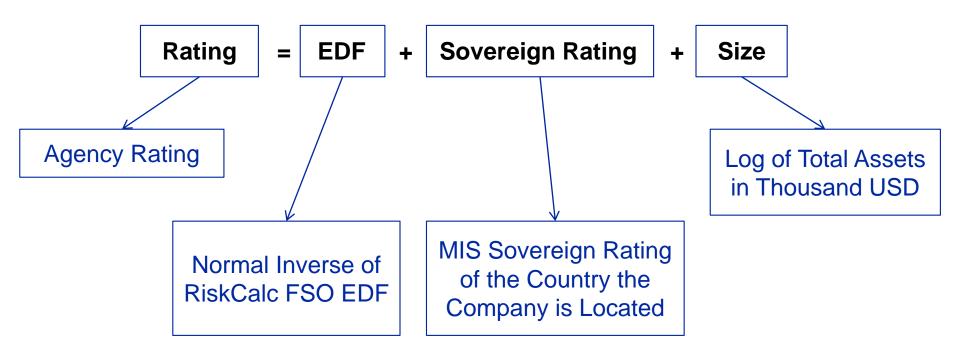


Agency ratings seem to become more conservative through time



Functional Form

Linear Model:



*All the ratings are rating numbers from 1 to 19 corresponding to Aaa to Caa3. The model also include dummies corresponding to each RiskCalc model used.



Performance

More than 70% of the estimated ratings are within 2 notches of the Agency Rating between 2015 and 2017

| | Within 0 notches | Within 1 notch | Within 2 notches | Within 3 notches | Within 4 notches | Within 5 notches |
|---|---------------------|-------------------|---------------------|---------------------|---------------------|---------------------|
| Sovereign & Size Adjusted EDF- Implied Rating | 19.6% | 52.2% | 73.8% | 87.4% | 94.5% | 97.6% |
| EDF-Implied Rating (static) | 8.6% | 25.7% | 42.4% | 57.1% | 69.3% | 79.4% |

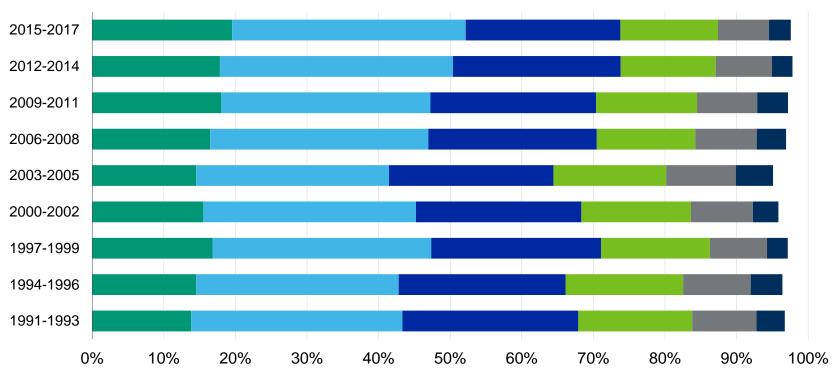
The performance is consistent across locations

| | Within 0 notches | Within 1 notch | Within 2 notches | Within 3 notches | Within 4 notches | Within 5 notches |
|--------------------------|---------------------|-------------------|---------------------|---------------------|---------------------|---------------------|
| China | 21.9% | 50.7% | 72.6% | 90.4% | 98.6% | 98.6% |
| Emerging Markets | 20.0% | 58.9% | 75.1% | 87.4% | 93.1% | 96.1% |
| Japan | 11.9% | 45.9% | 78.9% | 87.2% | 87.2% | 89.9% |
| Europe | 21.0% | 52.3% | 74.0% | 88.0% | 94.6% | 97.1% |
| North America | 18.8% | 49.2% | 70.7% | 85.9% | 94.2% | 97.7% |
| US Not-For-Profit | 20.7% | 56.5% | 78.3% | 89.7% | 95.9% | 98.6% |
| US Real Estate Operators | 17.2% | 50.7% | 77.0% | 87.1% | 94.3% | 98.6% |

The performance is consistent across size

| | Within 0 notches | Within 1 notch | Within 2 notches | Within 3 notches | Within 4 notches | Within 5 notches |
|---------|---------------------|-------------------|---------------------|---------------------|---------------------|---------------------|
| <500M | 19.28% | 49.63% | 70.10% | 85.50% | 94.02% | 97.91% |
| 500M-1B | 26.03% | 64.77% | 82.78% | 92.56% | 98.04% | 99.41% |
| 1B-2B | 20.34% | 56.27% | 78.07% | 92.07% | 96.83% | 98.55% |
| 2B-5B | 16.54% | 45.82% | 71.46% | 86.27% | 94.87% | 98.18% |
| 5B-10B | 17.95% | 47.65% | 69.55% | 82.59% | 92.09% | 96.69% |
| >10B | 20.31% | 54.33% | 74.49% | 87.92% | 93.82% | 96.59% |

The performance is consistent across time



■ Within 0 notches ■ Within 1 notch ■ Within 2 notches ■ Within 3 notches ■ Within 4 notches ■ Within 5 notches



Conclusions

Conclusions

RiskCalc EDF measures a company's standalone credit risk based on financial statement information, while an agency rating considers additional factors such as external support and country-related risks.

The Sovereign and Size-Adjusted EDF-Implied Rating Template combines *RiskCalc EDF* values with *company size* and *sovereign rating* to estimate ratings *comparable* to agency ratings.

Estimated ratings are within two notches of agency ratings approximately 70% of the time.



Demo

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